



December 2002

Dear Georgia Manufacturing Survey 2002 Participant:

Thank you very much for your recent assistance with the Georgia Manufacturing Survey. We were pleased to receive more than 710 completed questionnaires. An executive summary of the survey results is enclosed. A full report is available on request.

We have also prepared a confidential customized benchmark report for you. This report compares the performance of your facility with the aggregated responses of high performing manufacturers of a similar size class in your industry group and with the aggregated responses of high performing manufacturers statewide. Comparisons are reported for key performance indicators, operational indicators, and the use of business practices and technology. The benchmark report offers a quick comparative view that may suggest needs for further analysis and assessment.

Georgia Tech offers a range of services to help companies in Georgia improve manufacturing and business performance. Services are available through local field offices of the Georgia Tech Economic Development Institute and the Georgia Manufacturing Extension Partnership. If you would like to know more about these services or if you have any question about the enclosed reports, the customized benchmark, or the survey, please contact Shellie Sapp at 1-888-272-2104 (from within the state of Georgia only) or 770-254-7592 (from any location); or send email to [shellie.sapp@edi.gatech.edu](mailto:shellie.sapp@edi.gatech.edu).

Thank you for your time and assistance.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rick Duke'.

Rick Duke, CED  
Director  
Economic Development Institute  
Georgia Institute of Technology

Enclosure