

# The 2005 Georgia Manufacturing Survey



Georgia Tech is conducting this survey to develop benchmark information to help Georgia manufacturers be more competitive and improve state business and technology services to industry. Prior Georgia Manufacturing Surveys were completed in 1994, 1996, 1999, and 2002. We appreciate your cooperation in making the 2005 survey a success.

- Survey questions refer to this facility or plant.
- All individual firm and facility information will be kept in a secured, limited access location. Results will only be presented in an aggregated form. Your firm or facility's identity will not be revealed in any publication or presentation of the results of this survey.
- We understand you do not always keep exact records of all activities – estimates are fine.
- In return for completing your survey, we will send a summary and customized report comparing your data with industry statistics.
- This is the only copy sent to this facility. If there is another person at your location who can complete the survey, please forward this mailing to them.

**Please return this survey in the enclosed postage-paid envelope within 10 days to:**

Jan Youtie  
GMS 2005 – EDI Project Number [ID]  
Economic Development Institute  
Georgia Institute of Technology  
Atlanta, Georgia 30332-0640

## Questions about the survey?

Toll Free Telephone: (888) 272-2104  
e-mail: [gms2005@edi.gatech.edu](mailto:gms2005@edi.gatech.edu)

Fax: (404) 894-1447  
[www.cherry.gatech.edu/survey](http://www.cherry.gatech.edu/survey)

**Please confirm your name and address and make any changes if necessary.**

[Contact Name]  
[Company Name]  
[Address]  
[City], [State] [Zip]  
[Phone]

***THANK YOU FOR YOUR HELP***



Georgia Tech  
Economic Development Institute  
School of Public Policy  
Center for Paper and Business Industry Studies



Georgia Department of Labor



Georgia Department of Technical  
and Adult Education

## 1. FACILITY - INDUSTRY AND NEEDS

1.1. Is this facility a single-establishment enterprise, not affiliated with any other enterprises?

- Yes** (skip to Question 1.2)
- No** – this facility is part of a company or group with two or more separate facilities.
  - ↳ If part of a multi-facility company or group, is the **head office** located in Georgia?
    - Yes**
    - No**, head office is located in \_\_\_\_\_(US state) or \_\_\_\_\_ (country outside of the U.S.)

1.2. At what year did you begin manufacturing at this facility?

1.3. Your facility's **main product** or manufacturing activity is: (Please check one)

- Food, beverages, feed
  - Textiles
  - Apparel, leather
  - Lumber and wood products, except furniture
  - Furniture (wood or metal)
  - Pulp, paper, or paper products
  - Printing, publishing
  - Chemical, petroleum, coal & allied products
  - Plastics or rubber
  - Stone, clay, glass, or concrete products
  - Primary metals (iron, steel, nonferrous)
  - Fabricated metal products
  - Machinery (industrial, nonindustrial)
  - Computer and electronic products, instruments
  - Electrical equipment, appliances, or components
  - Transportation equipment
  - Medical or laboratory supplies
  - Other (please describe)
- 

1.4. For the plant's main product(s), please **RANK** the order of importance of the following factors according to how your facility competes in the market place for sales. 1=most important, 6=least important.

*Please do not give the same ranking to more than one factor.*

- |                      |   |
|----------------------|---|
| <input type="text"/> | Low price   |
| <input type="text"/> | High quality  |
| <input type="text"/> | Innovation/new technology   |
| <input type="text"/> | Quick delivery  |
| <input type="text"/> | Adapting product to customer needs  |
| <input type="text"/> | Customer service that adds value to products/processes (i.e., training, consulting) |

1.5. In which of the following areas does your facility have the most significant problems or needs?

(Check all boxes that apply.)

- Expansion planning, facility layout
  - Lean manufacturing and workflow improvement
  - Product development/design
  - Material failure, wear patterns, and other material-related issues
  - Computer equipment and systems (either hardware or software)
  - Quality assurance (e.g., ISO 9000, QS-9000, Six Sigma)
  - Marketing, niche marketing, market planning, exporting
  - Business strategy, financial analysis, competitiveness planning
  - Basic workforce skills (e.g., reading, writing, math, keyboard skills)
  - Technical skills (e.g., machining, electrical work)
  - Management, team, and problem-solving skills
  - Energy costs, conservation
  - Waste products, pollution prevention
  - Safety compliance, health, workplace environment
  - Other (please describe)
-

## 2. PRODUCT, PROCESS AND ORGANIZATIONAL INNOVATION

2.1. A **product innovation** is the introduction of a **new or significantly improved** good or service. *The innovation must be new to your facility, but does not need to be new to your sector or market.*

During the period 2002-2004, did your facility introduce: *(please check if yes)*

- New or significantly improved goods (exclude resale of goods purchased elsewhere or changes to color or look)
- New or significantly improved services

If ANY of the boxes above (from 2.1.) are checked, please continue, otherwise skip to Question 2.4.

2.2. Were any of your goods and service innovations during 2002-2004 *(check all that apply)*

- New to your market?** (introduced before your competitors)
- New only to your facility?** (already available from your competitors)

Using the definitions above, please give the percentage of your total sales from goods and services introduced during the period 2002 to 2004.

Sales from good and services that were <b>new to your market</b>	%
Sales from good and services that were <b>new to your firm</b> , but NOT to your market	%
All other sales	%
	100 %

2.3. How long did it take on average to develop a new or improved product?  months

2.4. A **process innovation** is the implementation of a new or significantly improved production process or method of providing services. *The innovation must be new to your facility, but it does not need to be new to your sector or market.*

During the period 2002-2004, did your facility introduce: *(please check if yes)*

- Any new or significantly improved process or manufacturing technology
- Any new or significantly improved logistics, delivery, or distribution method
- Other processes not covered above, such as new or significantly improved purchasing, accounting, or maintenance processes

2.5. An **organizational innovation** involves new or significant changes in firm structure, management methods, or information exchange systems.

During the period 2002-2004, did your facility engage in any of the following organizational innovation activities?

- Implement new or significantly improved management systems to better use or exchange information, knowledge and skills
- Make a major change to the organization of work, such as changes in management or departmental structure
- New or significant changes in your relations with other firms, such as alliances, partnerships, outsourcing, or subcontracting

2.6. A **marketing innovation** covers new or significant changes in your marketing methods to increase the appeal of your goods or services or enter new markets.

During the period 2002-2004, did your facility engage in any of the following activities? *(please check if yes)*

- Make significant changes to the design or packaging of a good or service (exclude routine or seasonal changes)
- New or significant changes to sales methods or distribution channels, such as Internet sales, franchising, direct sales or distribution licenses

**2.7. During the period 2002-2004, did your facility engage in any of the following innovation-related activities?**

- In-house R&D (to increase knowledge or devise innovations, including software research)
- Purchase R&D from research organizations or other branches of your company
- Purchase machinery, equipment, computers or software to implement innovations
- Planning, engineering, design, or other development work to implement an innovation
- Purchase or license patents, inventions, know-how, or other types of knowledge to implement an innovation
- Training staff to develop or introduce innovations
- Market research, advertising, and other marketing activities linked to implementing an innovation

**2.8. Please estimate your expenditures for the following innovation activities over the last 12 months.** (Include personnel and related costs). *Insert zero if your facility had no expenditures in the last 12 months in these categories.*

In-house R&D (including personnel costs & capital expenditures on buildings & equipment)	\$
Acquisition of external R&D	\$
Acquisition of machinery, equipment and software (excluding R&D-related expenditures)	\$
Other development work for innovation and all other innovation-related expenditures	\$
<i>Total (sum of above 4 categories)</i>	\$

**2.9. During the period 2002-2004, check if your facility**

- Ever worked with customers to create or design a product, process or other innovation
- Ever worked with suppliers to create or design a product, process or other innovation
- Applied for a patent or registered an industrial design
- Registered a trademark or assumed a copyright
- Signed a confidentiality agreement
- Staff published one or more papers or technical articles (in journals or conference proceedings)

**2.10. If you undertook any innovations in the period 2002-2004, what was the degree of impact on this facility in each of the following areas?**

	Degree of Impact from Innovation			
	High	Medium	Low	Not Relevant
Increased variety of goods or services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Increased market share or entered new markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Improved quality of goods or services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reduced time to respond to customer needs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Improved flexibility of production or service provision	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Increased capacity of production or service provision	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reduced labor costs per unit output	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reduced materials and energy required per unit output	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reduced environmental impacts/improved health & safety	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Met regulatory requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Improved employee satisfaction/reduced worker turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**PLEASE ANSWER Q. 2.11., WHETHER YOU DID OR DID NOT UNDERTAKE INNOVATIVE ACTIVITIES**

**2.11. During 2002-2004, how important were the following factors in limiting innovation activities or influencing a decision not to innovate?**

	Degree of Importance			
	High	Medium	Low	Not experienced
Lack of qualified personnel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of information on technology	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of information on markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Difficulty finding partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Market dominated by established companies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Uncertain demand for innovative goods or services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
No need due to prior innovations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
No demand for innovations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of funds, costs too high	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### 3. TECHNOLOGY, PRODUCTION, AND ORGANIZATION

3.1. Which of the following **information technologies** are currently used at your facility? For each item, complete **either** Column A (check if use now and write-in year first used) **or** Column B (check one box only).

	A. USE NOW		B. DO NOT USE AT PRESENT			
	Use Now	Year first used	Plan to use in next 2 years	No plan to use	Not applicable	Not familiar with this
Sale of products via the Internet (e-commerce)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Supplier purchases via the Internet (e-procurement)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Supply chain, logistics management software	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Software for quality or standards (e.g. ISO)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Design software (e.g. computer-aided design)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Process control (e.g. computer-integrated manufacturing)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customer information / relationship management	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Computer training systems for employees or customers	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RFID (Radio Frequency Identification)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Integrated business management (e.g. ERP, Enterprise Resource Planning & MRP, Materials Resource Planning)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.2. Does your design process use software that allows customers to visualize the product in advance before ordering it?  Yes  No  Not Applicable

3.3 If you sell products via the Internet, what percentage of your fiscal year 2004 sales was placed through the Internet? (including by email and through your Web site) %

3.4. Which of the following **organizational and production** approaches are currently used at your facility? For each item, complete **either** Column A (check if use now and write-in year first used) **or** Column B (check one box only).

	A. USE NOW		B. DO NOT USE AT PRESENT			
	Use Now	Year first used	Plan to use in next 2 years	No plan to use	Not applicable	Not familiar with this
ISO9000 or other standards certification	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Six sigma	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Statistical process control (SPC)	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pull system/ minimal work-in-process	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Recycling of materials	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
ISO 14000 certification	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Formal process/ survey to monitor <u>customer</u> satisfaction	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Formal process/ survey to monitor <u>employee</u> satisfaction	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Teamwork in production	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mass customization/ volume manufacture of individualized products	<input type="checkbox"/>	→	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.5. Please answer the following questions about lead times for your main product:

What percentage of orders is delivered on time? (against a confirmed delivery date) %

What was the average time between receipt of customer order and delivery in 2004 and 2002?

<b>2004</b>	<b>2002</b>
days	days

3.6. Does your establishment **exchange knowledge with other companies** in any of the following areas?

If YES, please indicate their location. If NO, please indicate reasons why not.

Areas for knowledge exchange	YES	Location of Corporate Knowledge Partners			NO	Why not?		
	Currently exchange knowledge	Within Georgia	Other US partners outside Georgia	International Partners	Do not currently exchange knowledge	Negative experiences	No suitable partners	Not needed
Trends & developments in industry/sector	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality, continuous improvement, benchmarking	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Marketing, sales, contract opportunities	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Training of employees	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product development, process improvement or research cooperation	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> →	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.7. In the next 2 years, do you plan to change the level of effort (i.e. more time or more money) put into exchanging and sharing of knowledge with other companies (not associated with your company)?

Not applicable	Level of effort				
	Greatly decrease	Moderately decrease	Stay about the same	Moderately increase	Greatly increase
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

#### 4. MANUFACTURING PRODUCTION AND PERFORMANCE

4.1. For the following questions, use approximate numbers or give an estimate.

All estimates should be for this facility.

	2004	2002
What were your total annual sales or gross value of shipments at this plant in fiscal year 2004? In 2002?	\$	\$
Approximately how much did you spend at this location on purchased materials, parts, and services in fiscal year 2004? In 2002?	\$	\$
Approximately how much new capital investment was made at this location, including facility, equipment, machinery, and information systems in fiscal year 2004? In 2002?	\$	\$
	2004	2002
Approximate percentage of your facility's sales exported outside of the United States (by value)	%	%
Approximate percentage of your facility's purchases of materials, parts, and services imported or acquired from sources outside of the United States (by value)	%	%

4.2. Has any work that was formerly performed at this facility been **moved outside of Georgia** within the last 2 years? Yes  No

<i>If YES, this work was moved from Georgia to:</i>	Elsewhere in USA	Mexico, other Central or South America	Asia (including China, India)	Europe	Elsewhere in world
Another facility in your company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
A separate company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.3. Has any work been **transferred back to this facility in Georgia** from outside the state within the last 2 years? Yes  No

<i>If YES, this work was transferred back to Georgia from:</i>	Elsewhere in USA	Mexico, other Central or South America	Asia (including China, India)	Europe	Elsewhere in world
Another facility in your company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
A separate company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.4. Are any of the products manufactured at this plant shipped to the following?

- Federal defense agencies
- Prime contractors to federal defense agencies
- Subcontractors to federal defense agencies

**IF ANY BOX ABOVE IS CHECKED**, approximately what percentage of your total annual sales or value of shipments or production was shipped to defense agencies, prime contractors, or subcontractors in 2004?

- 1-9%
- 10-49%
- 50% or more

4.5. What was the approximate average annual return on sales (pre-tax) for this facility over the last 3 years?

(Circle the number closest to your facility's return on sales.)

← **Negative return**                      **Positive return** →

-25%	-15%	-9%	-6%	-3%	0%	+3%	+6%	+9%	+15%	+25%
or more										or more

### 5. WORKFORCE AND TRAINING

5.1. Now, we would like to ask a few questions about your work force. If you don't know exact numbers, just give an estimate.

	2004	2002
On average, how many employees worked at this location? (Include temporary workers and convert part-time and contract labor to full-time equivalents.)	Full-Time Equivalent Employees	Full-Time Equivalent Employees
What was your total payroll at this location in fiscal year 2004? In 2002? (Please include direct payroll plus indirect fringe benefit payroll expenses. Include payments to agencies for temporary workers.)	Payroll \$	Payroll \$

5.2. Do you provide bonuses or other incentives to employees based on (check if apply)

- New skills or education acquired
- Productivity increases
- New ideas suggested or implemented

5.3. On average in 2004, what percentage of your workers used

a. A computer or programmable controller at least once a week as part of their job?

	%
	%

b. Email at least once a week as part of their job?

5.4. In 2004, how many employees at this facility had the following training or educational qualification:

a. High school graduate or GED?

b. Two or more years of industrial-related training, through technical college, vocational school, or apprenticeship?

c. Four-year college degrees (e.g. B.A., B.S.) or higher graduate degrees?

↳ Of these, how many majored in:

Information technology (e.g. computer programming or networking , software development)

Science or engineering (excluding information technology)

5.5. In total, approximately how much did your company spend on all training activities in fiscal year 2004?

	\$
--	----

Of this, approximately what percentage was related to new activities and tasks (i.e. not routine training)?

	%
--	---

5.6. a. What percentage of employees in production work are in teams? (if none, enter zero)

	%
--	---

b. Have your employees worked in teams when dealing with customers in the last 3 years?

- Yes       No

## 6. BUSINESS ASSISTANCE RESOURCES

6.1. In the past 2 years, has your facility **received business assistance** from: *(Check all that apply.)*

- Georgia Tech (main campus or regional office)
- Other university (not Georgia Tech)
- Small Business Development Centers
- Technical college (Georgia Department of Technical and Adult Education, Quick Start)
- Georgia Department of Labor's recruitment, labor market information, or welfare-to-work services
- Federal laboratory, NASA, or other federal technology program
- Other public or non-profit business assistant source
- A private-sector business assistance source, such as a private consultant, vendor
- Another source not included in the above
- Facility has not received outside business assistance**

6.2. In the next 2 years, do you plan to change the level of effort (i.e. more time or more money) put into the getting knowledge from external organizations such as those listed above?

Not applicable	Level of effort				
	Greatly decrease	Moderately decrease	Stay about the same	Moderately increase	Greatly increase
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

6.3. Would you or your managers be interested in receiving training or technical assistance in any of the following areas? *(Check all that apply.)*

- Product design, rapid prototyping
- Product development, stage gate process
- Lean manufacturing, continuous flow manufacturing systems
- Mass customization, complexity management
- Supply chain management
- Electronic commerce, Internet applications
- Internet and computer system security
- MRP II, ERP, production scheduling, inventory management, accounting software
- ISO 9000, QS-9000 quality certification
- ISO 14000 environmental management certification
- Six Sigma
- Human resources development, management development, team training, change management
- Safety & health, ergonomics
- Energy purchasing strategies, energy management, energy certification
- Marketing, niche marketing, market planning
- Strategic planning and execution
- Access to working capital or capital for new technology/equipment
- Other topics *(please describe)*

6.4. What new training programs would you like to have available to non-managerial employees at this facility? *(Check box if your company would benefit from more training of employees in that category, but it is not currently available or provided.)*

- |   |   |
|---|---|
| <ul style="list-style-type: none"> <li><input type="checkbox"/> English speaking skills</li> <li><input type="checkbox"/> Reading, writing skills</li> <li><input type="checkbox"/> Basic math skills</li> <li><input type="checkbox"/> Technical skills (e.g., machinist)</li> <li><input type="checkbox"/> Product design and development</li> <li><input type="checkbox"/> Marketing skills</li> <li><input type="checkbox"/> Team and problem solving skills</li> </ul> | <ul style="list-style-type: none"> <li><input type="checkbox"/> Quality, lean manufacturing</li> <li><input type="checkbox"/> Basic computer skills (e.g., keyboarding, word processing, email)</li> <li><input type="checkbox"/> Advanced computer skills (e.g., database, ERP, Web design)</li> <li><input type="checkbox"/> Other topics <i>(please describe)</i> _____</li> </ul> |
|---|---|

Check here if facility does not need/would not use

**Please check this box to receive information about Georgia Tech's services, seminars, and workshops.**